



ក្រុមហ៊ុនមូលបត្រ រ៉ូយ៉ាល់ក្រុប ម.ក

Job Descriptions

Royal Group Securities Plc. (RGS) is a trusted underwriter and financial advisor in Cambodia's securities industry and a subsidiary of the Royal Group of Companies, one of the nation's largest and most diversified business conglomerates. Leveraging our extensive expertise and strong foundation, we provide exceptional financial advisory services such as fund raising through IPO, bond issuance, M&A, and brokerage transactions. In 2024, we were awarded the "Best Underwriter" by the Cambodia Securities Exchange, and the "Securities House Award for Best Fixed Income in Cambodia" from Euromoney.

Royal Group Securities is launching Cambodia's first-ever government-approved international investment platform under the brand name "Royal Group Global Market", where Cambodians can now safely and securely invest in international stocks, such as Apple, Google, Facebook, while being protected under Cambodian laws. **We want you to be part of this historic transformation in the Cambodia's capital market.**

We are looking for qualified candidates to join our team in the following positions:

- **Position:** - **Manager, Securities Brokerage**
- **Department:** - **Securities Brokerage**

Responsibilities:

- Manage the Brokerage team to find new clients for trading account opening, maintain existing customers' relationships, and push trading and achieve the target.
- Effectively monitor the completion process by reviewing, checking the investor ID application and account opening, both for individuals & Institutions
- Make sure all trades are settled accurately and on time, and daily reconcile the client's cash and stock.
- Manage the Brokerage team to initiate the marketing plan and produce marketing materials.
- Support other departments to achieve the company's objectives.
- Make a proposal to management for the business's progress.
- Perform other relevant tasks assigned by Superiors from time to time.
- Support clients throughout the investment process, including settlement and portfolio monitoring.
- Promote Royal Group Securities' products and services to attract new investors.
- Ensure compliance with the Cambodia Securities Exchange (CSX), Securities and Exchange Regulator of Cambodia (SERC), and internal policies.
- Facilitate client access to international stock markets through the Royal Group Global Market platform.
- Maintain accurate records of client transactions and prepare necessary reports.
- Build and maintain strong, long-term relationships with retail, corporate, and institutional clients.

Requirements:

- Bachelor's degree in Finance, Economics, Business Administration, Accounting, or a related discipline.
- At least 3 years of managerial experience in the securities, banking, or financial services industry.
- In-depth understanding of capital markets, securities trading operations, and investment products.
- Licensed, or eligible for licensing by the SERC.
- Strong leadership, communication, and interpersonal skills, with the ability to inspire and guide a team toward achieving organizational goals.
- Proven ability to work effectively under pressure in a fast-paced, result-driven environment.
- Proficient in Microsoft Office applications, including Word, Excel, PowerPoint, and Outlook.
- Fluent in Khmer and proficient in English (both written and spoken); knowledge of Chinese is an added advantage.

How to apply:



RGS' Website



RGS' Investors

អគារ២៤៦ ផ្លូវមហាវិថីព្រះមនីវង្ស (៩៣) ភូមិ១០ សង្កាត់បឹងរាំង ខណ្ឌដូនពេញ
រាជធានីភ្នំពេញ ព្រះរាជាណាចក្រកម្ពុជា
#246 Preah Monivong Blvd (93), Village 10, Sangkat Boeung Raing, Khan
Daun Penh, Phnom Penh, Kingdom of Cambodia
Tel: +855 (0) 23 994 999

Interested candidates are invited to submit their resume and cover letter to

- Email: rgssupport@royalgroupsecurities.com.kh
- Telegram: 023 994 999, or 095 999 176

We look forward to receiving your application and the opportunity to welcome you to our team!